



# FARGO, NORTH DAKOTA

UNITED STATES DEPARTMENT OF AGRICULTURE

# NODAK CROP INSURANCE

# NEWS

1965 Edition No. 1

January 7, 1965

The Holiday Season is now over and we are beginning the New Year.

1964 was a good year for Federal Crop Insurance in North Dakota. We realized a substantial increase over the previous year, in premium income, acreage insured, and liability. The generally good crops of 1964 were reflected in our loss ratio which was just over 40%.

While we are proud of what we accomplished in 1964, we can't afford to spend much time looking back -- we must continue to move ahead.

Cancellations for 1965 were much heavier than expected. Our immediate job will be to reinstate as many of these contracts as possible. I'm sure that the additional time for reinstatements can be used to good advantage.

As all of you know, we have a big job ahead of us during the remaining 11 weeks of the 1965 sales campaign. The time to begin this work is now. As you also know, North Dakota weather in January, February, and March is very unpredictable, so take advantage of every opportunity to get out into the field to contact prospective insureds.

If every one does his share of the work, there is no doubt that 1965 will be a successful year for Federal Crop Insurance in North Dakota.

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SEP 15 1966

C & R-PREP.

*W. G. Schuberger*





STATUS OF 1965 SALES CAMPAIGN AS OF JANUARY 1, 1965

County	Crops Sold This Week	Net Acres Sold	Crops Sold To Date	Net Acres To Date	Crops Canc To Date	Acres Lost To Date	Crops Gained or Lost	Net Acres Gained or Lost
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PIEHL'S DISTRICT

*Barnes	0	0	10	820	134	13025	-124	-12205
*Cass	0	0	27	2434	253	6888	-226	-4454
Dickey	0	0	22	1039	118	3665	-96	-2626
Griggs	0	0	6	170	27	1525	-21	-1355
LaMoure	0	0	23	721	198	8332	-175	-7611
Ransom	3	380	5	440	74	1907	-69	-1467
Richland	2	170	31	1392	168	7558	-137	-6166
Sargent	0	0	21	791	124	4735	-103	-3944
Steele	0	0	4	640	35	3885	-31	-3245
Stutsman	12	1260	51	4606	117	6610	-66	-2004
Trail	4	205	34	2200	186	3960	-152	-1760
TOTALS	21	2015	234	15253	1434	62090	-1200	-46837

THEXTON'S DISTRICT

Benson	0	0	0	0	64	4339	-64	-4339
Cavalier	0	0	0	0	83	3707	-83	-3707
*Eddy	0	0	0	0	33	1979	-33	-1979
Foster	0	0	2	160	63	4339	-61	-4179
Grand Forks	No Report	No Report	8	260	100	1707	-92	-1447
Nelson	No Report	No Report	3	100	52	3104	-49	-3004
Pembina	0	0	16	676	64	2715	-48	-2039
*Ramsey	0	0	11	440	96	5475	-85	-5035
Towner	0	0	1	180	63	2900	-62	-2720
Walsh	0	0	8	174	139	4439	-131	-4265
TOTALS	0	0	49	1990	757	34704	-708	-32714

ALL DISTRICTS

Jorgensen	2	260	103	8221	1163	84631	-1060	-76410
Markel	0	0	180	33975	348	39789	-168	-5814
Olson	8	551	199	10916	696	40898	-497	-29982
Piehl	21	2015	234	15253	1434	62090	-1200	-46837
Thexton	0	0	49	1990	757	34704	-708	-32714
TOTALS	29	2826	765	70355	4398	262112	-3633	-191757

\* Service Agent Counties

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1. *Phragmites australis* (Cav.) Trin. ex Steud.  
 2. *Scirpus americanus* (L.) Pers.  
 3. *Eleocharis acicularis* (L.) Rostk Schmidt  
 4. *Sagittaria arifolia* (L.) Link.  
 5. *Alisma plantago-foliosa* (L.) Rostk Schmidt  
 6. *Sparganium angustifolium* Michx.  
 7. *Najas* sp.  
 8. *Chara* sp.  
 9. *Utricularia* sp.  
 10. *Hydrocotyle* sp.  
 11. *Salvinia* sp.  
 12. *Wolffia* sp.  
 13. *Elodea canadensis* (Mill.) Rostk Schmidt  
 14. *Hydrilla verticillata* (L.) Rostk Schmidt  
 15. *Ceratophyllum demersum* (L.) Rostk Schmidt  
 16. *Utricularia* sp.  
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 175. *Hydrilla verticillata* (L.) Rostk

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County	Crops Sold This Week	Net Acres Sold	Crops Sold To Date	Net Acres To Date	Crops Canceled To Date	Acres Lost To Date	Crops Gained or Lost	Net Acres Gained or Lost
<b>JORGENSEN'S DISTRICT</b>								
Bottineau	0	0	11	443	100	6726	-89	-6283
Burke	0	0	3	327	27	1187	-24	-860
Divide	0	0	2	150	37	1997	-35	-1847
McHenry	1	100	28	2486	139	-10782	-111	-8296
McLean	0	0	12	720	133	10709	-121	-9989
*Mountrail	0	0	2	150	85	5943	-83	-5793
Pierce	0	0	1	190	80	17897	-79	-17707
Renville	0	0	1	100	50	3294	-49	-3194
Rolette	0	0	2	185	183	8476	-181	-8291
Ward	1	160	25	2065	263	14025	-238	-11960
Williams	0	0	16	1405	66	3595	-50	-2190
<b>TOTALS</b>	<b>2</b>	<b>260</b>	<b>103</b>	<b>8221</b>	<b>1163</b>	<b>84631</b>	<b>-1060</b>	<b>-76410</b>
<b>MARKEL'S DISTRICT</b>								
*Adams	0	0	19	4147	46	5444	-27	-1297
*Bowman	0	0	30	4925	29	4647	+1	+278
*Dunn	0	0	1	130	55	4172	-54	-4042
Golden Valley	0	0	4	595	18	1209	-14	-614
Grant	0	0	1	350	41	3623	-40	-3273
*Hettinger	0	0	94	17838	47	8824	+47	+9014
McKenzie	0	0	9	2212	39	5926	-30	-3714
*Slope	0	0	18	3378	16	2181	+2	+1197
*Stark	0	0	4	400	57	3763	-53	-3363
<b>TOTALS</b>	<b>0</b>	<b>0</b>	<b>180</b>	<b>33975</b>	<b>348</b>	<b>39789</b>	<b>-168</b>	<b>-5814</b>
<b>OLSON'S DISTRICT</b>								
Burleigh	0	0	55	3025	116	4161	-61	-1136
Emmons	No Report		7	268	61	4693	-54	-4425
Kidder	5	310	70	3700	78	4715	-8	-1015
*Logan	0	0	38	2229	91	5244	-53	-3015
McIntosh	0	0	1	105	44	2245	-43	-2140
Mercer	0	0	3	197	12	1081	-9	-884
*Morton	0	0	12	670	92	6015	-80	-5345
Oliver	0	0	1	50	8	1168	-7	-1118
Sheridan	2	216	10	547	105	6095	-95	-5548
*Sioux	0	0	1	100	14	1368	-13	-1268
Wells	1	25	1	25	75	4113	-74	-4088
<b>TOTALS</b>	<b>8</b>	<b>551</b>	<b>199</b>	<b>10916</b>	<b>696</b>	<b>40898</b>	<b>-497</b>	<b>-29982</b>

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WHAT FIELDMEN HAVE DONE AS OF JANUARY 1, 1965

Fieldmen	Crops Sold For Week Service Co.	Agent Co.	Est. Prem For Week	Net Acres Sold	Crops Sold To Date Service Co.	Agent Co.	Est. Prem To Date	Net Acres To Date
Kemmet	Not working				35	13	4857	2622
Kubischta	0	0	0	0	95	0	37849	17358
Neff	Not working				10	26	3789	2309
Reis	Not working				16	2	1896	1044
Sortland	Not working				10	0	838	1122
Sparrow	Not working				10	0	622	205
Stoltz	0	0	0	0	68	1	28922	13979
Thorenson	Not working				0	12	1609	1090
Twete	Not working				3	0	193	183
Van Ornum	Not working				20	0	2923	1959





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# NODAK CROP INSURANCE

## FARGO, NORTH DAKOTA

UNITED STATES DEPARTMENT OF AGRICULTURE

U. S. DEPT. OF AGRICULTURE  
NATIONAL AGRICULTURAL LIBRARY

# NEWS

SEP 15 1966

1965 Edition No. 2

January 15, 1965

C & R-PREP.

We quote from the Manager's Letter to the Field:

"With Sales 25% Behind Last Year, It's Time To Face Facts. The most significant is that we're nearly \$800,000 behind this time in 1964 for estimated new premium from sales to date.... last year at this time our premium total for sales to date was \$3 $\frac{1}{2}$  million; today it's \$2-3/4 million."

"Every fieldman should have a daily goal. It's only with the accumulation of individuals reaching daily goals that we can hope to reach our total national goal of 38 million in premium. The states have their state goal... and all, or nearly all, have broken down the state goal to district quotas.... but not every fieldman and agent has broken down his quota.... if he has one.... into weeks and days. Yet, in many states the current sales campaign has less than three months to go."

"Some simple arithmetic, with allowances for inevitable bad weather, can produce individual daily goals which can total the national goal. Have all fieldmen and agents such goals? Are all supervisors giving them quota guidance, and moral support?"

"Is everyone making that extra end-of-day call? If each fieldman could manage one or two additional calls a day, he should average at least one more sale a week as a result.... which would total nationally over 1,000 additional sales per week."

"Our experience over 26 years has shown us, in regard to delayed starts in sales campaigns, that you can't ever make up in closing weeks what you lose in opening weeks."

"The six state-organizations ahead of a year ago in premium are: Nebraska, Minnesota, Washington-Oregon-Idaho-Utah, South Carolina, Alabama-Florida-Georgia, and Tennessee-Kentucky. Congratulations!"

"Nationally, we show 126,847 net acres sold to date this crop year as against a goal of 1,982,100--which is only 6 $\frac{1}{2}$ % along the way. (This figure is quite variable, of course, because it involves the ratio of sales to cancellations--but it is significant none the less.) By areas the Southwest and Northwest tied by reaching 29% of their net acres goal, but the North Central and Southeast areas both showed minus figures."







Cancellations You should include the "no grower" cancellations if you have not already done so on your next weekly report.

Reinstatements Please comment in remarks as to the number of reinstatements made during the week. Also the acres and premium regained. The cancellation portion of the report will reflect the reinstatements by reducing the "to date" figures for all items.

Legible forms are a must. Please check the carbons to see how you are doing since the Branch Office uses the carbons in preparing their record for the contract.

Zip Codes We have just been advised by the Washington Office that all FCIC employees obtaining new applications for crop insurance and Forms 812A shall be required effective immediately to enter the applicable Zip Code in the address. There is ample space on these forms for entering the Zip Code following the name of the state.

For your information, the Branch Office will attempt to work out a system for obtaining Zip Codes for prior crop year contract addresses and for new business addresses for 1965 processed before this instruction was issued.





# STATUS OF 1965 CAMPAIGN AS OF JANUARY 8, 1965

County	Crops Sold This Week	Net Acres Sold	Crops Sold To Date	Net Acres To Date	Crops Gained To Date	Acres Lost To Date	Crops Gained or Lost	Net Acres Gained or Lost
<b>PIEHL'S DISTRICT</b>								
*Barnes	14	964	24	1784	132	12644	-108	-10860
*Cass	2	335	29	2769	253	6612	-224	-3843
Dickey	15	1178	37	2217	120	3763	-83	-1546
Griggs	0	0	6	170	33	1960	-27	-1790
LaMoure	8	817	31	1538	200	8375	-169	-6837
Ransom	0	0	5	440	74	1907	-69	-1467
Richland	6	145	37	1537	168	7558	-131	-6021
Sargent	0	0	21	791	123	4260	-102	-3469
Steele	4	160	8	800	48	4550	-40	-3750
Stutsman	0	0	51	4606	117	6610	-66	-2004
Trail	0	0	34	2200	186	3595	-152	-1395
TOTALS	119	3599	283	18852	1454	61834	-1171	-42982
<b>THEXTON'S DISTRICT</b>								
Benson	0	0	0	0	66	4444	-66	-4444
Cavalier	0	0	0	0	94	5624	-94	-5624
*Eddy	0	0	0	0	42	2762	-42	-2762
Foster	0	0	2	160	66	4650	-64	-4490
Grand Forks	1	50	9	310	160	4967	-151	-4657
Nelson	0	0	3	100	95	3514	-92	-3414
Pembina	0	0	16	676	66	3125	-66	-3125
*Ramsey	0	0	11	440	114	6751	-103	-6311
Towner	0	0	1	180	63	2900	-62	-2720
Walsh	0	0	8	174	137	4379	-129	-4205
TOTALS	1	50	50	2040	903	43116	-869	-41752
<b>ALL DISTRICTS</b>								
Jorgensen	4	410	107	8631	1165	83975	-1076	-76899
Markel	1	100	181	34075	355	40397	-174	-6322
Olson	21	1377	219	12268	732	43657	-524	-32059
Piehl	49	3599	283	18852	1454	61834	-1171	-42982
Thexton	1	50	50	2040	903	43116	-869	-41752
TOTALS	76	5536	840	75866	4609	272979	-3814	-200014

\* Service Agent Counties





County	Crops Sold This Week	Net Acres Sold	Crops Sold To Date	Net Acres To Date	Crops Canc. To Date	Acres Lost To Date	Crops Gained or Lost	Net Acres Gained or Lost
JORGENSEN'S DISTRICT								
Bottineau	0	0	11	443	100	6726	-89	-6283
Burke	No Report		3	327	27	1187	-24	-860
Divide	0	0	2	150	39	2189	-39	-2189
McHenry	0	0	28	2486	145	11095	-117	-8609
McLean	1	140	13	860	138	11032	-125	-10172
*Mountrail	No Report		2	150	85	5943	-83	-5793
Pierce	0	0	1	190	81	18485	-80	-18295
Renville	No Report		1	100	50	3294	-49	-3194
Rolette	0	0	2	185	183	8476	-181	-8291
Ward	3	270	28	2335	254	12475	-226	-10140
Williams	0	0	16	1405	63	3073	-63	-3073
TOTALS	4	410	107	8631	1165	83975	-1076	-76899
MARNELL'S DISTRICT								
*Adams	0	0	19	4147	53	5982	-34	-1835
*Bowman	0	0	30	4925	31	4987	-1	-62
*Dunn	0	0	1	130	57	4196	-56	-4066
Golden Valley	No Report		4	595	18	1209	-14	-614
Grant	1	100	2	450	41	3623	-39	-3173
*Hettinger	0	0	94	17838	49	8984	+45	+8854
*McKenzie	0	0	9	2212	39	5926	-30	-3714
*Slope	0	0	18	3378	18	2614	0	+764
*Stark	0	0	4	400	49	2876	-45	-2476
TOTALS	1	100	181	34075	355	40397	-174	-6322
OLSON'S DISTRICT								
Burleigh	No Report		55	3025	116	4161	-61	-1136
Emmons	2	105	9	373	78	6830	-68	-6457
Kidder	4	230	74	3930	78	4715	-4	-785
*Logan	13	853	51	3082	93	5502	-42	-2420
McIntosh	0	0	1	105	44	2245	-43	-2140
Mercer	0	0	3	197	22	1118	-19	-921
*Morton	0	0	12	670	97	6264	-97	-6264
Oliver	No Report		1	50	8	1168	-7	-1118
Sheridan	0	0	10	547	106	6140	-96	-5593
*Sioux	1	164	2	264	15	1401	-13	-1137
wells	1	25	1	25	75	4113	-74	-4088
TOTALS	21	1377	219	12268	732	43657	-524	-32059





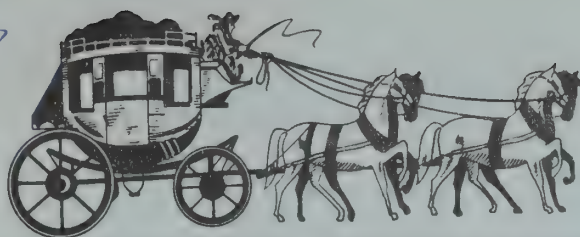
WHAT FIELDMEN HAVE DONE AS OF JANUARY 8, 1965

Fieldmen	Crops Sold For Week Service Co. Agent Co.	Est Prem For Week	Net Acres Sold	Crops Sold To Date Service Co. Agent Co.	Est. Prem To Date	Net Acres To Date
Kemmet	5 0	631	320	40 13	5488	2912
Kubischta	No Report			95 0	37849	17358
Maas	0 0	0	3	0 0	0	0
Neff	3 0	\$346	185	13 26	4135	2494
Reis	6 0	496	290	22 2	2392	1334
Sortland	0 0	0	0	10 0	838	1122
Sparrow	2 0	480	300	12 0	1102	505
Stoltz	No Report			68 1	28922	13979
Thorenson	0 3	490	350	0 15	2099	1440
Twete	0 0	0	0	3 0	193	183
Van Ornum	1 0	713	320	21 0	3636	2279

Reinstatements

Kemmet	1 crop reinstated
Reis	4 crops covering 344 acres
Thorenson	1 crop covering 150 acres
Twete	2 crops with 401 of premium and 385 acres
Van Ornum	3 crops reinstated





# NODAK

## CROP INSURANCE

# NEWS

### FARGO, NORTH DAKOTA

UNITED STATES DEPARTMENT OF AGRICULTURE U.S. DEPT. OF AGRICULTURE  
NATIONAL AGRICULTURAL LIBRARY

SEP 15 1966

1965 Edition No. 3

C & R-PREP.

January 22, 1965

We hope that the warmer weather of the past few days will help in opening up roads so that all agents and fieldmen will be able to make the necessary contacts that will result in sales and a successful 1965 sales campaign.

With newspaper, radio, and TV advertising underway along with letters and pamphlets being sent out, the crop insurance story is reaching all uninsured producers.

Again we would like to quote from the Manager's Letter to the Field. "..... In a single year (1964) we've added enough additional potential to equal about four fifths of the total protection we do carry. In brief, we now carry nearly \$547 million in liability; whereas, in 1964 we added more than \$422 million in new potential liability, with the addition of new counties and new crops.

"The Program Division breaks down the increased potential liability this way:

Barley	\$3,179,900	Oats	21,034,597	Safflower	\$502,089
Beans	648,088	Peaches	356,000	Soybeans	77,093,363
Corn	205,266,384	Peanuts	7,589,135	Tobacco	9,173,150
Cotton	27,810,345	Dry Peas	934,961	Tomatoes	1,708,300
Flax	660,943	Green Peas	2,130,729	Wheat	17,705,642
Grain Sorghums	23,532,634	Rice	22,951,354	Total	\$422,277,614

"Not only is there a big potential for sales--and an increasing potential, as contained in new crops and new counties--but also there is evidence of increasing need. When you combine potential with need, you have a powerful element for sales.

"Regarding increasing need: economists are estimating that by 1980 the gross U. S. farm income will be some \$52 billion, up \$10 billion from now. They're adding (significantly to us) that of this \$10 billion increase, about \$8 billion will have to go for increased farm production expenses. Thus it appears that a tight race is in prospect--a race of increasing income to keep up with increasing expenses. And in the middle, with an ever-increasing gross investment in his crop, is the farmer--facing bigger dollar risks year after year, on an ever-narrowing margin of profit, with his need for protection growing constantly. As his ability to recover from disastrous loss decreases, his need for help (insurance need, that is) increases."



July 1, 1900

St. Louis, Mo.

Dear Mr. [Name],

I have just received your letter of the 28th inst.

and am glad to hear that you are interested in the [subject].

I have been thinking of you for some time.

I have been thinking of you for some time.

I have been thinking of you for some time.

I have been thinking of you for some time.

STATUS OF 1965 SALES CAMPAIGN AS OF JANUARY 15, 1965

County	Crops Sold This Week	Net Acres Sold	Crops Sold To Date	Net Acres To Date	Crops Canc To Date	Acres Lost To Date	Crops Gained or Lost	Net Acres Gained or Lost
<u>PIEHL'S DISTRICT</u>								
*Barnes	2	700	25	2484	132	12680	-107	-10196
*Cass	7	490	36	3259	252	6312	-216	-3053
Dickey	5	430	42	2657	120	3763	-78	-1106
Griggs	1	205	10	375	33	1960	-23	-1585
LaMoure	11	722	42	2260	200	8375	-158	-6115
Ransom	0	0	5	440	74	1907	-69	-1467
Richland	6	325	46	1862	168	7558	-122	-5696
Sargent	0	0	21	791	123	4260	-102	-3469
Steele	3	350	11	1150	49	4710	-38	-3560
Stutsman	1	250	55	4856	117	6610	-62	-1754
Trail	1	20	35	2220	190	3805	-155	-1585
TOTALS	46	3492	328	22354	1458	61940	-1130	-39586
<u>THEXTON'S DISTRICT</u>								
Benson	0	0	0	0	65	4273	-65	-4273
Ca valier	2	0	2	300	92	5324	-90	-5024
*Eddy	0	0	0	0	42	2762	-42	-2762
Foster	1	20	3	180	66	4650	-63	-4470
Grand Forks	3	335	12	645	161	5127	-149	-4482
Nelson	0	0	3	100	95	3514	-92	-3414
Pembina	0	0	16	676	66	3125	-50	-2449
*Ramsey	1	100	12	540	116	6588	-104	-6048
Towner	0	0	1	180	63	2900	-62	-2720
Walsh	0	0	8	174	137	4379	-129	-4205
TOTALS	7	455	57	2795	903	42642	-846	-39847
<u>ALL DISTRICTS</u>								
Jorgensen	13	1289	120	9920	1164	83706	-1016	-73786
Markel	2	82	183	34224	349	40263	-166	-6039
Olson	42	2182	261	14450	747	43847	-486	-29397
Piehl	46	3492	328	22354	1458	61940	-1130	-39586
Thexton	7	455	57	2795	903	42642	-846	-39847
TOTALS	110	7500	949	83743	4621	272398	-3644	-188655

\* Service Agent Counties





County	Crops Sold This Week	Net Acres Sold	Crops Sold To Date	Net Acres To Date	Crops Canc. To Date	Acres Lost To Date	Crops Gained or Lost	Net Acres Gained or Lost
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JORGENSEN'S DISTRICT

Bottineau	0	0	11	443	100	6726	-89	-6283
Burke	0	0	3	327	28	1217	-25	-890
Divide	0	0	2	150	41	2377	-39	-2227
McHenry	0	0	28	2486	144	11082	-116	-8596
McLean	1	100	14	960	138	11032	-124	-10072
*Mountrail	4	215	6	365	85	5940	-79	-5575
Pierce	2	184	3	374	81	18485	-78	-18111
Renville	0	0	1	100	50	3294	-21	-3194
Rolette	2	170	4	355	182	8365	-178	-8010
Ward	No Report		28	2335	254	12475	-226	-10140
Williams	4	620	20	2025	61	2713	-41	-688
TOTALS	13	1289	120	9920	1164	83706	-1016	-73786

MARKEL'S DISTRICT

*Adams	0	0	19	4147	55	6435	-36	-2288
*Bowman	0	0	30	4925	31	4987	-1	-62
*Dunn	0	0	1	130	51	3627	-50	-3497
Golden Valley	No Report		4	595	18	1209	-14	-614
Grant	2	82	4	432	40	3550	-36	-3118
*Hettinger	0	0	94	18005	51	9354	+43	+8651
McKenzie	0	0	9	2212	39	5926	-30	-3714
*Slope	0	0	18	3378	18	2614	0	+764
*Stark	0	0	4	400	46	2561	-42	-2161
TOTALS	2	82	183	34224	349	40263	-166	-6039

OLSON'S DISTRICT

Burleigh	3	275	58	3300	135	5616	-77	-2316
Emmons	0	0	9	373	74	6157	-65	-5784
Kidder	27	1125	101	5055	77	4585	+24	+470
*Logan	12	782	63	3864	93	5502	-30	-1638
McIntosh	No Report		1	105	44	2245	-43	-2140
Mercer	No Report		3	197	22	1118	-19	-921
*Morton	0	0	12	670	97	6264	-85	-5594
Oliver	No Report		1	50	8	1168	-7	-1118
Sheridan	0	0	10	547	106	5593	-96	-5046
*Sioux	0	0	2	264	16	1486	-14	-1222
Wells	0	0	1	25	75	4113	-74	-4088
TOTALS	42	2182	261	14450	747	43847	-486	-29397

1871

1872

1873

1874

1875

WHAT FIELDMEN HAVE DONE AS OF JANUARY 15, 1965

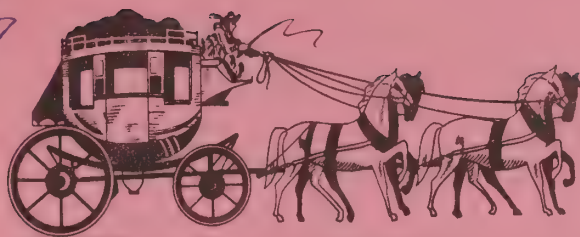
Fieldmen	Crops Sold For week Service Co.	Est Prem For week	Net Acres Sold	Crops Sold To Date Service Co.	Agent Co.	Est. Prem To Date	Net Acres To Date
Craig	3	367	245	5	0	613	425
Kemmet	3	380	375	43	16	5868	3317
Hoersch	4	584	385	4	0	584	385
Kubischta	0	0	0	95	0	37849	17358
Naas	0	0	0	0	0	0	0
Neff	0	27	1928	13	53	6063	3699
Reis	6	442	260	28	2	2834	1594
Sortland	3	588	816	13	0	1426	1938
Sparrow	6	620	360	18	0	1722	865
Stoltz	0	0	0	68	1	28922	13979
Thorenson	3	140	100	3	15	2239	1540
Twete	0	0	0	3	0	193	183
Van Ornum	3	303	190	24	0	3939	2469

Reinstatements made during the week

Kemmet	2 crops covering 500 acres
Kubischta	3 crops covering 195 acres and 334 in premium
Naas	4 crops covering 315 acres and 453 in premium
Neff	1 crop covering 132 acres and 149 in premium
Stoltz	7 crops covering 748 acres and 1173 in premium
Van Ornum	1 crop covering 300 acres and 570 in premium







## FARGO, NORTH DAKOTA

UNITED STATES DEPARTMENT OF AGRICULTURE

# NODAK CROP INSURANCE NEWS

1965 Edition No. 4

January 29, 1965

Sales - Director Piehl's area led the field this week as to crops and acres sold. Among the Fieldmen, Joe Stoltz sold only one crop, but it covered 979 acres with an estimated premium of \$2186. He also reinstated a contract covering 1051 acres with a premium of \$2645. Your reports must reach us by not later than Wednesday each week. If they are prepared on Monday morning or better yet on Friday evening, they will be here on time. This week we are missing 4 reports.

Please - Check applications and 812 A's for proper completion including such items as numbering, signatures, and recommendations for approval.

Reconciling - of accounts should be underway in all counties now. If you don't agree with the Branch Office, tell us.

Acreage Reports - A supply of the new form for separate crops has been sent to you. We will again have headed up reports for most of the contracts in force for 1965.

U. S. DEPT. OF AGRICULTURE  
NATIONAL AGRICULTURAL LIBRARY

SEP 15 1966

C & R-PREP.





STATUS OF 1965 SALES CAMPAIGN AS OF JANUARY 22, 1965

County	Crops Sold This Week	Net Acres Sold	Crops Sold To Date	Net Acres To Date	Crops Canceled To Date	Acres Lost To Date	Crops Gained or Lost	Net Acres Gained or Lost
<b>PIEHL'S DISTRICT</b>								
*Barnes	2	235	27	2719	130	12128	-103	-9409
*Cass	6	360	42	3619	252	6312	-210	-2693
Dickey	3	400	45	3057	120	3763	-75	-706
Griggs	3	355	13	730	33	1960	-20	-1230
LaMoure	7	350	49	2610	200	8375	-151	-5765
Ransom	3	98	8	538	74	1907	-66	-1369
Richland	4	179	50	2041	164	7445	-114	-5374
Sargent	13	787	34	1578	124	4467	-90	-2889
Steele	0	0	11	1150	49	4710	-38	-3560
Stutsman	2	300	57	5156	117	6610	-60	-1454
Trail	3	125	38	2345	190	3805	-152	-1460
TOTALS	46	3189	374	25543	1453	61452	-1079	-35909
<b>THEXTON'S DISTRICT</b>								
Benson	3	239	3	239	65	4273	-62	-4034
Cavalier	4	200	6	500	88	5124	-82	-4624
*Eddy	No Report	0	0	0	42	2762	-42	-2762
Foster	0	0	3	180	66	4650	-63	-4470
Grand Forks	0	0	12	645	161	5127	-149	-4482
Nelson	0	0	3	100	95	3514	-92	-3424
Pembina	0	0	16	676	66	3125	-50	-2449
*Ramsey	12	731	24	1271	110	6212	-86	-4941
Towner	0	0	1	180	63	2900	-62	-2720
Walsh	8	371	16	545	135	4189	-119	-3644
TOTALS	27	1541	84	4336	891	41876	-807	-37540
<b>ALL DISTRICTS</b>								
Jorgensen	10	1077	130	10997	1158	82669	-1028	-71672
Markel	14	2181	197	36505	348	39442	-151	-2636
Olson	14	685	275	15135	759	43037	-484	-27902
Piehl	46	3189	374	25543	1453	61452	-1079	-35909
Thexton	27	1541	84	4336	891	41876	-807	-37540
TOTALS	111	8673	1060	92516	4609	268176	-3549	-23559

\* Service Agent Counties

-175659



County	Crops Sold This Week	Net Acres Sold	Crops Sold To Date	Net Acres To Date	Crops Canc. To Date	Acres Lost To Date	Crops Gained or Lost	Net Acres Gained or Lost
JORGENSEN'S DISTRICT								
Bottineau	0	0	11	443	100	6726	-89	-6283
Burke	4	500	7	827	28	1217	-21	-390
Divide	0	0	2	150	41	2377	-39	-2227
McHenry	0	0	28	2486	144	11082	-116	-8596
McLean	No Report		14	960	138	11032	-124	-10072
*Mountrail	1	22	7	387	84	5180	-77	-4793
Pierce	No Report		3	374	81	18485	-78	-18111
Renville	1	215	2	315	51	3472	-49	-3157
Rolette	3	240	7	595	182	8365	-175	-7770
Ward	0	0	28	2335	250	12200	-222	-9865
Williams	1	100	21	2125	59	2533	-38	-408
TOTALS	10	1077	130	10997	1158	82669	-1028	-71672
MARKELL'S DISTRICT								
*Adams	0	0	19	4147	58	6939	-39	-2792
*Bowman	3	241	33	5166	29	3621	+4	+1545
*Dunn	0	0	1	130	51	3627	-50	-3497
Golden Valley	0	0	4	595	18	1209	-14	-614
Grant	5	378	9	910	41	3542	-32	-2632
*Hettinger	1	65	95	18070	51	9354	+44	+8716
McKenzie	3	172	12	2384	37	5725	-25	-3341
*Slope	2	1325	20	4703	18	2614	+2	+2090
*Stark	0	0	4	400	45	2511	-41	-2111
TOTALS	14	2181	197	36505	348	39142	-151	-2636
OLSON'S DISTRICT								
Burleigh	0	0	58	3300	132	5136	-74	-1836
Emmons	0	0	9	373	72	5968	-63	-5595
Kidder	No Report		101	5055	77	4585	+24	+470
*Logan	10	425	73	4289	93	5502	-20	-1213
McIntosh	0	0	1	105	44	2245	-43	-2140
Mercer	0	0	3	197	22	1118	-19	-921
*Morton	3	185	15	855	94	5991	-79	-5136
Oliver	0	0	1	50	29	1428	-28	-1378
Sheridan	0	0	10	547	105	5466	-95	-4919
*Sioux	1	75	3	339	16	1485	-13	-1146
Wells	0	0	1	25	75	4113	-74	-4088
TOTALS	14	685	275	15135	759	43037	-484	-27902



DATE	DESCRIPTION	AMOUNT	CHECK NO.	DEBIT	CREDIT	BALANCE
1/1/20	OPENING BALANCE					100.00
1/5/20	PAYROLL	50.00				150.00
1/10/20	RENT	25.00				175.00
1/15/20	SALES				100.00	275.00
1/20/20	PAYROLL	50.00				325.00
1/25/20	RENT	25.00				350.00
1/30/20	SALES				150.00	500.00
2/5/20	PAYROLL	50.00				550.00
2/10/20	RENT	25.00				575.00
2/15/20	SALES				200.00	775.00
2/20/20	PAYROLL	50.00				825.00
2/25/20	RENT	25.00				850.00
2/28/20	SALES				250.00	1100.00
3/5/20	PAYROLL	50.00				1150.00
3/10/20	RENT	25.00				1175.00
3/15/20	SALES				300.00	1475.00
3/20/20	PAYROLL	50.00				1525.00
3/25/20	RENT	25.00				1550.00
3/30/20	SALES				350.00	1900.00
4/5/20	PAYROLL	50.00				1950.00
4/10/20	RENT	25.00				1975.00
4/15/20	SALES				400.00	2375.00
4/20/20	PAYROLL	50.00				2425.00
4/25/20	RENT	25.00				2450.00
4/30/20	SALES				450.00	2900.00
5/5/20	PAYROLL	50.00				2950.00
5/10/20	RENT	25.00				2975.00
5/15/20	SALES				500.00	3475.00
5/20/20	PAYROLL	50.00				3525.00
5/25/20	RENT	25.00				3550.00
5/30/20	SALES				550.00	4100.00
6/5/20	PAYROLL	50.00				4150.00
6/10/20	RENT	25.00				4175.00
6/15/20	SALES				600.00	4775.00
6/20/20	PAYROLL	50.00				4825.00
6/25/20	RENT	25.00				4850.00
6/30/20	SALES				650.00	5500.00
7/5/20	PAYROLL	50.00				5550.00
7/10/20	RENT	25.00				5575.00
7/15/20	SALES				700.00	6275.00
7/20/20	PAYROLL	50.00				6325.00
7/25/20	RENT	25.00				6350.00
7/30/20	SALES				750.00	7100.00
8/5/20	PAYROLL	50.00				7150.00
8/10/20	RENT	25.00				7175.00
8/15/20	SALES				800.00	7975.00
8/20/20	PAYROLL	50.00				8025.00
8/25/20	RENT	25.00				8050.00
8/30/20	SALES				850.00	8900.00
9/5/20	PAYROLL	50.00				8950.00
9/10/20	RENT	25.00				8975.00
9/15/20	SALES				900.00	9875.00
9/20/20	PAYROLL	50.00				9925.00
9/25/20	RENT	25.00				9950.00
9/30/20	SALES				950.00	10900.00
10/5/20	PAYROLL	50.00				10950.00
10/10/20	RENT	25.00				10975.00
10/15/20	SALES				1000.00	11975.00
10/20/20	PAYROLL	50.00				12025.00
10/25/20	RENT	25.00				12050.00
10/30/20	SALES				1050.00	13100.00
11/5/20	PAYROLL	50.00				13150.00
11/10/20	RENT	25.00				13175.00
11/15/20	SALES				1100.00	14275.00
11/20/20	PAYROLL	50.00				14325.00
11/25/20	RENT	25.00				14350.00
11/30/20	SALES				1150.00	15500.00
12/5/20	PAYROLL	50.00				15550.00
12/10/20	RENT	25.00				15575.00
12/15/20	SALES				1200.00	16775.00
12/20/20	PAYROLL	50.00				16825.00
12/25/20	RENT	25.00				16850.00
12/30/20	SALES				1250.00	18100.00
1/5/21	PAYROLL	50.00				18150.00
1/10/21	RENT	25.00				18175.00
1/15/21	SALES				1300.00	19475.00
1/20/21	PAYROLL	50.00				19525.00
1/25/21	RENT	25.00				19550.00
1/30/21	SALES				1350.00	20900.00
2/5/21	PAYROLL	50.00				20950.00
2/10/21	RENT	25.00				20975.00
2/15/21	SALES				1400.00	22375.00
2/20/21	PAYROLL	50.00				22425.00
2/25/21	RENT	25.00				22450.00
2/28/21	SALES				1450.00	23900.00
3/5/21	PAYROLL	50.00				23950.00
3/10/21	RENT	25.00				23975.00
3/15/21	SALES				1500.00	25475.00
3/20/21	PAYROLL	50.00				25525.00
3/25/21	RENT	25.00				25550.00
3/30/21	SALES				1550.00	27100.00
4/5/21	PAYROLL	50.00				27150.00
4/10/21	RENT	25.00				27175.00
4/15/21	SALES				1600.00	28775.00
4/20/21	PAYROLL	50.00				28825.00
4/25/21	RENT	25.00				28850.00
4/30/21	SALES				1650.00	30500.00
5/5/21	PAYROLL	50.00				30550.00
5/10/21	RENT	25.00				30575.00
5/15/21	SALES				1700.00	32275.00
5/20/21	PAYROLL	50.00				32325.00
5/25/21	RENT	25.00				32350.00
5/30/21	SALES				1750.00	34100.00
6/5/21	PAYROLL	50.00				34150.00
6/10/21	RENT	25.00				34175.00
6/15/21	SALES				1800.00	35975.00
6/20/21	PAYROLL	50.00				36025.00
6/25/21	RENT	25.00				36050.00
6/30/21	SALES				1850.00	37900.00
7/5/21	PAYROLL	50.00				37950.00
7/10/21	RENT	25.00				37975.00
7/15/21	SALES				1900.00	39875.00
7/20/21	PAYROLL	50.00				39925.00
7/25/21	RENT	25.00				39950.00
7/30/21	SALES				1950.00	41900.00
8/5/21	PAYROLL	50.00				41950.00
8/10/21	RENT	25.00				41975.00
8/15/21	SALES				2000.00	43975.00
8/20/21	PAYROLL	50.00				44025.00
8/25/21	RENT	25.00				44050.00
8/30/21	SALES				2050.00	46100.00
9/5/21	PAYROLL	50.00				46150.00
9/10/21	RENT	25.00				46175.00
9/15/21	SALES				2100.00	48275.00
9/20/21	PAYROLL	50.00				48325.00
9/25/21	RENT	25.00				48350.00
9/30/21	SALES				2150.00	50500.00
10/5/21	PAYROLL	50.00				50550.00
10/10/21	RENT	25.00				50575.00
10/15/21	SALES				2200.00	52775.00
10/20/21	PAYROLL	50.00				52825.00
10/25/21	RENT	25.00				52850.00
10/30/21	SALES				2250.00	55100.00
11/5/21	PAYROLL	50.00				55150.00
11/10/21	RENT	25.00				55175.00
11/15/21	SALES				2300.00	57475.00
11/20/21	PAYROLL	50.00				57525.00
11/25/21	RENT	25.00				57550.00
11/30/21	SALES				2350.00	59900.00
12/5/21	PAYROLL	50.00				59950.00
12/10/21	RENT	25.00				59975.00
12/15/21	SALES				2400.00	62375.00
12/20/21	PAYROLL	50.00				62425.00
12/25/21	RENT	25.00				62450.00
12/30/21	SALES				2450.00	64900.00
1/5/22	PAYROLL	50.00				64950.00
1/10/22	RENT	25.00				64975.00
1/15/22	SALES				2500.00	67475.00
1/20/22	PAYROLL	50.00				67525.00
1/25/22	RENT	25.00				67550.00
1/30/22	SALES				2550.00	70100.00
2/5/22	PAYROLL	50.00				70150.00
2/10/22	RENT	25.00				70175.00
2/15/22	SALES				2600.00	72875.00
2/20/22	PAYROLL	50.00				72925.00
2/25/22	RENT	25.00				72950.00
2/28/22	SALES				2650.00	75600.00
3/5/22	PAYROLL	50.00				75650.00
3/10/22	RENT	25.00				75675.00
3/15/22	SALES				2700.00	78375.00
3/20/22	PAYROLL	50.00				78425.00
3/25/22	RENT	25.00				78450.00
3/30/22	SALES				2750.00	81200.00
4/5/22	PAYROLL	50.00				81250.00
4/10/22	RENT	25.00				81275.00
4/15/22	SALES				2800.00	84175.00
4/20/22	PAYROLL	50.00				84225.00
4/25/22	RENT	25.00				84250.00
4/30/22	SALES				2850.00	87100.00
5/5/22	PAYROLL	50.00				87150.00
5/10/22	RENT	25.00				87175.00
5/15/22	SALES				2900.00	90175.00
5/20/22	PAYROLL	50.00				90225.00
5/25/22	RENT	25.00				90250.00
5/30/22	SALES				2950.00	93200.00
6/5/22	PAYROLL	50.00				93250.00
6/10/22	RENT	25.00				93275.00
6/15/22	SALES				3000.00	96375.00
6/20/22	PAYROLL	50.00				96425.00
6/25/22	RENT	25.00				96450.00
6/30/22	SALES				3050.00	99500.00
7/5/22	PAYROLL	50.00				99550.00
7/10/22	RENT	25.00				99575.00
7/15/22	SALES				3100.00	102675.00
7/20/22	PAYROLL	50.00				102725.00
7/25/22	RENT	25.00				102750.00
7/30/22	SALES				3150.00	105900.00
8/5/22	PAYROLL	50.00				105950.00
8/10/22	RENT	25.00				105975.00
8/15/22	SALES				3200.00	109175.00
8/20/22	PAYROLL	50.00				109225.00
8/25/22	RENT	25.00				109250.00
8/30/22	SALES				3250.00	112500.00
9/5/22	PAYROLL	50.00				112550.00
9/10/22	RENT	25.00				112575.00
9/15/22	SALES				3300.00	115875.00
9/20/22	PAYROLL	50.00				115925.00
9/25/22	RENT	25.00				115950.00
9/30/22	SALES				3350.00	119300.00
10/5/22	PAYROLL	50.00				119350.00
10/10/22	RENT	25.00				119375.00
10/15/22	SALES				3400.00	122875.00
10/20/22	PAYROLL	50.00				122925.00
10/25/22	RENT	25.00				122950

WHAT FIELDMEN HAVE DONE AS OF JANUARY 22, 1965

Fieldmen	Crops Sold For Week Service Co. Agent Co.	Est Prem For Week	Net Acres Sold	Crops Sold To Date Service Co. Agent Co.	Est. Prem To Date	Net Ac To Date
Craig	8 0	625	383	13 0	1238	808
Hoersch	3 0	331	234	7 0	915	619
Kemmet	6 1	528	290	49 17	6396	3607
Kubischta	4 0	1124	587	99 0	38973	17945
Naas	8 0	1085	564	8 0	1085	564
Neff	1 0	135	75	14 53	6198	3774
Reis	5 0	429	242	33 2	3263	1836
Sortland	2 0	547	544	15 0	1973	2482
Sparrow	0 0	0	0	18 0	1722	865
Stoltz	1 0	2186	979	69 1	31108	14958
Thorenson	1 0	20	22	4 15	2259	1562
Twete	0 3	137	125	3 3	330	308
Van Ornum	2 0	163	100	26 0	4102	2569

Reinstatements made during the week ending January 22, 1965

Kemmet	275 acres and \$558 in premium
Kubischta	1 crop covering 360 acres and \$778 in premium
Neff	4 crops covering 680 acres and \$868 in premium
Sortland	2 crops covering 552 acres and \$389 in premium
Sparrow	1 crop covering 100 acres and \$170 in premium
Stoltz	1 crop covering 1051 acres and \$2645 in premium
Thorenson	1 crop covering 880 acres and \$16 in premium

